

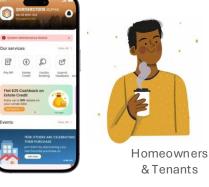


Qommunity Is Part of An Integrated Platform

BENEFITS

- 1. Improve service delivery
- 2. Increase productivity to counter rising manpower cost
- Meet rising customer expectations
- Simplify reporting and customer retention









Technicians Work Management App



MA Finance

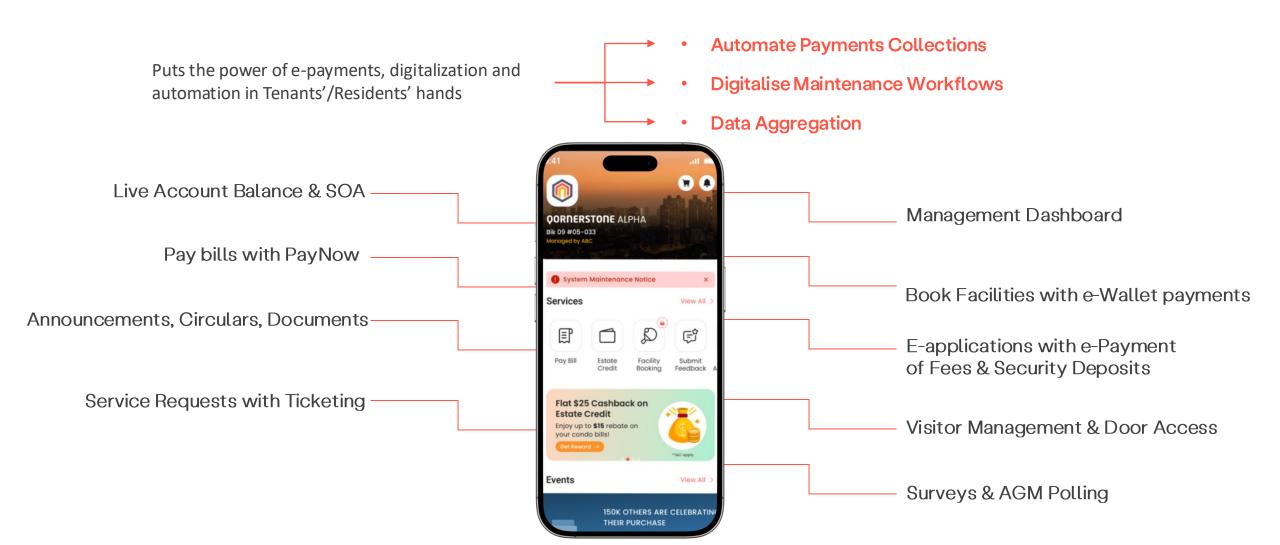
Qornerstone Strata & Finance, Asset Modules



MA Head Office



Qommunity Helps to Automate Workflows





Solution #1:

Application Forms

Pain Point:

Residents walk-ins to submit forms
Disruptive and reduces productivity of site staff to deal with paperwork

Steps to solve this:

- 1. Turn on e-Application forms function in Qommunity
- 2. Sign the credit card form
- 3. Train site staff to ask Residents to use the app instead of paper forms



Solution #2:

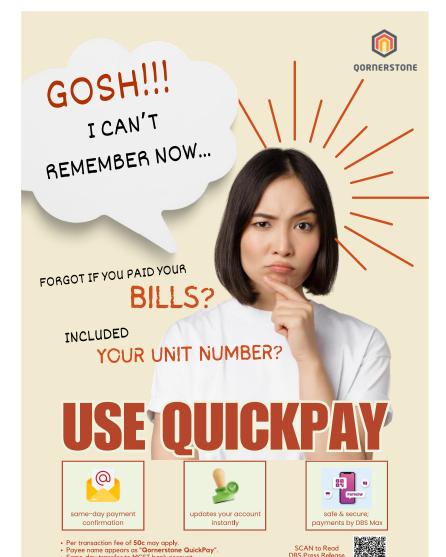
QuickPay Receivables Management

Pain Point:

Residents walk-ins to make payments
Cash & cheques collected need to bank in which takes time

Steps to solve this:

- 1. Turn on QuickPay
- 2. Council to sign QuickPay contract for MCST to bear 50c charge Costs are charged to SPs either thru MF or as transaction fees Benefits to MCST is staff productivity, no errors in accounts.
- 3. Put up QuickPay posters and Circular to explain to Residents how to use





Solution #3:

Digitalise Over-the-Counter Payments (Stop accepting Cash and Cheques)

- 1. Train site staff to use QuickPay to take in payments
- 2. Eliminate Paperwork
- 3. No more disputes over payments





Solution #4:

Announcements, e-Circulars and Surveys

- 1. Hold Residents Day to educate Residents
- 2. Get everyone to sign Opt-in Form (1-time exercise)
- 3. Send all notices except Bills by digital means





Solution #5:

Smart Visitor Registration & Access Management



Assume Original deployment: 2 day, 2 night guards
Annual Cost: \$185K

Revised deployment: 1 day, 1 night guard plus 24-hr remote support Annual Cost \$135K Cost of Tech: \$20K

Savings: \$30K p.a.



2. Adhoc visitor arrives



4. Registers visitor and opens the barrier



3. Video call with remote guard

1. Guard on patrol



Qornerstone VMS Hardware Components



Components to be placed at side gates

- 1 Facial Recognition Panel
- Controller Unit (Internet-enabled)
- 3 4G Modem



Components to be placed at car barrier gate

- License Plate Recognition Camera (can re-use existing if available)
- Controller Unit (Internet-enabled)
- 3 4G Modem



10Tacle Controller Unit

Controls access by authenticating identity of Resident/Visitor with Qornerstone Server.

Triggers door/barrier release

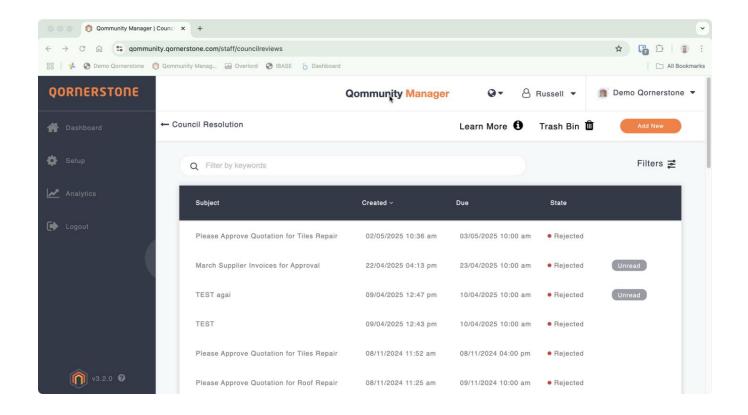
FASTEST response time for speedy door open time.



Solution #6:

Council App for Decision-Making

- Council members download Qommunity Council App
- Can vote Approve, Reject, Abstain or just Acknowledge
- 3. Voting function is free
- Records stored in Qommunity for easy retrieval





Solution #7:

Automate Accounts Payables Process

- 1. Apply for banking token for Council signatories
- 2. Train site staff to issue PO and create supplier invoices in Qornerstone
- 3. Train suppliers to send in documents as PDF files via email
- 4. Save all docs to MCST's Google Drive and Qornerstone
- 5. Payments file and PVs generated from Qornerstone
- 6. Show Council how to refer to POs when approving invoices



Solution #8:

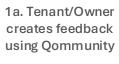
Automate Feedback Management





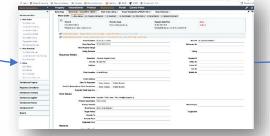
Feedback loop is closed when Tenant/Owner receives updates on Qommunity

> 3. Work Order auto-generated, categorized by Users' inputs, and assigned to Personnel based on problem code.





2. Property Manager provides the first response and reviews the feedback.



- Aircon
- Building
- Carpark
- Cleanliness
- Landscape
- Lighting & Electrical
- My Unit
- Pest & Animals
- Sanitary & Plumbing
- Facilities Security Others

5. Performance records and maintenance history stored in Qornerstone for management reporting

4. Relevant personnel receive Work Order on

eFAMS app, complete work

and update via the app



Technicians for minor repair work



Cleaner for Cleanliness issues



Finance for billings and account-related matters



Guards for disturbances







Solution #9:

Self-Service Kiosks



Resident submits application or makes a transaction using Kiosk



2. Property Manager Reviews the Application and gives Conditional Approval



3. Tenant/Owner pays security deposit

AUTOMATED DOWNSTREAM TASKS

Updated with Security
Deposit payment details to
facilitate refund later

